

## SharperClinic® Clinic Management Solution



### CLINIC MANAGEMENT MADE EASY

SharperClinic® helps your staff improve their productivity. Here's how:

#### Secure Single Sign-On

To begin using SharperClinic®, all your staff needs to do is to securely logon on to their computer using credentials managed by **Microsoft's Active Directory**. **Users need to remember only 1 password** for all IT operations. Permissions to use SharperClinic® are also administrated from within active Directory. This saves administration time and cost.

#### Finding patient records made really easy

Using SharperSearch®, a unique search technology that uses **a single search box**, users can quickly find a patient's record. Entering *any* part of data (e.g. partial Phone, File No, Name, Civil ID, Receipt No, etc.), your staff spends less time in finding records.

#### Receptionists quickly respond to patients

- Receptionists spend less time creating a file for a patient, as only minimal data needs to be entered. Wherever available, patient's **smartcard Kuwaiti Civil-ID** is scanned and full details captured automatically.
- Every user has a Calendar. Authorized users can easily book **Appointments** by entering information into a physician/doctor's Calendar.
- **Labels with barcode** can be printed for Physical File. Furthermore, the Physical file is auto-requested from vault whenever necessary.

#### Financial Tracking

- A patient can either make a full or **partial payment** if s/he has the necessary Credit Limit. These limits can be maintained by the Finance Dept. Amounts due to be paid by patients is automatically posted to **Accounts receivable**.
- Cash, Cheque and/or Credit/Debit cards accepted. If smartcard used, payee details scanned and automatically recorded.
- The system keeps track of patients' **insurance**. There is information about the particular insurance company's coverage, deductibles, etc. Insurance Desk can obtain the necessary pre-approvals and update financial records automatically.
- At the end of a day, Receptionist gets a **Daily Cash Collection Report** showing the collected amounts in Cash, Debit/Credit Card, Cheque, etc. and delivers the sum to a Finance Personnel.

### WHY SharperClinic®?

Gulf Cooperation Council (GCC) countries in general and Kuwait in particular has seen an explosion in the number of private clinics. Many new clinics have started their operations with minimal to no Information Technology (IT) infrastructure. This is mainly due to the high cost of acquisition, installation, operations, training and management of such IT infrastructure. Kuwait has its own regional challenges and requirements. For instance, Kuwait's preferred person identification is the Civil ID. Kuwait uses Arabic as its official language and both the Gregorian and Hijri Calendars.

SharperClinic® Clinic Management Solution addresses the needs of startup to medium sized clinics and helps them focus on what they do best: Serving the patients. Using capabilities to validate Kuwait's Civil ID, bi-directional English/Arabic support and many other features, SharperClinic® is localized to meet Kuwait's business challenges.



### Doctors focus on patient treatment

- Patients put in an **automatic queue** based on their appointments and arrival.
- Doctor enters the **Treatment Plan** and **Prescription(s)**. Medically-approved and **ICD-10-CM-compliant** diagnosis.
- Template-based entries into the **Electronic Medical Records** of a patient. Every specialty has its own customizable template to ease entry and save time.

- Medicine prescribed using list of medications available either Worldwide, In Kuwait, or at The Clinic's own Pharmacy.
- Patient may request, or as part of the Doctor-Patient Privilege, the diagnosis and/or **Treatment Plan may be kept confidential**.
- If further examinations are necessary (e.g. Lab Examination, Radiology, etc.), Physician can transfer the patient to an Internal Clinic, or an External one.

### Accounting Simplified

- Specialized journals
- Accounts Receivable
- Accounts Payable
- Assets, Liabilities and Equity
- Fixed Assets + Depreciation
- Inventory + Costing Method
- **Financial Statements:** Income Statement, Balance Sheet, Statement of Cash Flows, Statement of Retained Earnings, Aging of Accounts Receivable, Trial Balance

### Efficient Pharmacy

- Prescription automatically sent to Pharmacy
- Supplier maintenance
- Drug Inventory with Stock Reorder
- Physical Inventory can be performed at any time.
- Automated Insurance Pre-Approvals.

### Effective Human Resources

- Provisioning and Deprovisioning Checklists.
- Current and necessary skillsets and training plan.
- Processes for: Appraisals, Attendance, Transfers/Assignments, Compensations, Overtime, Deductions
- Employee Benefits, Rights & Responsibilities

### Advanced Analytics

- Set your Clinic's Goals & Objectives and effectively articulate them to the rest of the organization.
- Set KPIs like: Patient Wait Time, Average Treatment Time, Average number of Treatments per Clinic, Insurance Payback Time, etc. Show Dashboards, Balanced Scorecards and Key Performance Indicators
- Analyze patients based on nationality, gender, residence area, referrer, wait time, etc.
- Extensive predefined and ad-hoc reports

Other customers realized a lot of benefits. You can, too!



**Customer:** Baki Cosmetic & Implant Dentistry  
Website: [www.bakidental.com](http://www.bakidental.com)  
Country or Region: Kuwait  
Industry: Healthcare - Dental

**Customer Profile:**  
Baki Dental Clinic was established on January 4<sup>th</sup>, 2012 by Dr. Hussain Baki Baki, a graduate of Temuka University in Australia. The Clinic provides specialist services in cosmetic and implant dentistry.

Further post graduate studies in Boston University and continued researches in Sweden, Germany, Portugal, Italy and England led Dr. Hussain to combine with latest technology and best practices in oral surgery and implantology.

**Sharper Software:**  
Sharper Software was established on January 27<sup>th</sup>, 2012 by Hossain and Nagoo Karanjikar. Between them, they have more than 30 years of experience in Information Technology and solution selling. SharperClinic & Sharper Software's flagship clinic management solution.

For more information about Sharper Software, please visit: <http://www.sharpersoftware.com/>

For more details about SharperClinic®, please visit: <http://www.sharpersoftware.com/SharperClinicStandard>

### Case Studies

Real-Life Success Stories

**Startup Dental Clinic Saves Time and Money by Implementing SharperClinic® Workgroup Edition**

"We needed to start our business quickly and efficiently while controlling costs and delivering the best value to our patients. Sharper Software's SharperClinic provided us with exactly what we need."

Dr. Hussain About Baki, Owner, Baki Cosmetic & Implant Dentistry

The dental care business is an extremely challenging business. It's usually associated with high cost, low margins, low turnover. At Baki Dental Clinic, it was imperative that we maintain rigorous information about the patients. Furthermore, the clinic cannot afford any Information Technology human resources. Hence, the solution needed to be robust, cost-effective and low maintenance.

**Business Needs:**  
The dental clinic needed a group dental clinic that would be able to handle the patients in patient care and also of the dental services. Managing patient information, appointments, payments, and referrals was a must. The business must be able to make use of all patients and notified of their appointments and through to confirm the appointment, or if a slot that can be taken by another patient. The business must be able to manage the value of the services provided to every individual patients.

1. Dental in charge of the clinic.
2. Hospital assisting the dental.
3. Receptionist: being customer-oriented.

**"A computer shall not waste your time or require you to do more work than is strictly necessary."**

— Jef Raskin

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